

Emerging Companies and Venture Capital

Startup and high-growth technology and life sciences companies, and the venture and strategic investors that invest in them, turn to our global team to advise on a wide range of legal and business matters. With offices in major technology hubs across the United States and around the world, we provide sophisticated counsel to companies at all stages of maturity, from startup to growth stage to public, and to investors from every part of the globe.

Our lawyers offer a full range of services tailored to the formation, growth and success of next-generation technology companies and their investors. We advise companies at every stage, including initial formation and fundraising, equity and debt financings, mergers and acquisitions, development and procurement of intellectual property, product and service licensing and SaaS agreements, reseller, distribution and channel deals, employment and equity compensation arrangements, U.S. and international tax planning and restructurings and reorganizations.

We advise venture capital funds (VC), corporate venture capital (CVC) departments and other strategic investors, and private equity funds in negotiating investments, exits, divestitures and restructurings.

Our combination of legal, business, technology and industry experience enables us to provide clients with comprehensive strategies to meet their goals and position them to maximize value upon exit, whether through acquisition or IPO.

Clients benefit from our strong relationships in the emerging growth company and venture capital communities. Because of our many relationships with investors, we routinely introduce our emerging company clients to VC, CVC, private equity and other investors.

Our group brings the firm's extensive experience in specific

Capability Lawyers



Thomas J. Knox
Northern Virginia



Laura I. Bushnell
Silicon Valley



Jeremy M. Schropp
Northern Virginia



Daniel R. Kahan
Miami

Recognition

Recognized as a leading firm for Startups and Emerging Companies

CHAMBERS USA 2025

Ranked Band 1: Venture Capital & Emerging Companies, UAE

CHAMBERS GLOBAL 2025

Top Ranked Venture Capital and Emerging Companies

LEGAL 500 US 2025

Ranked Tier 1 M&A: Middle

industries to bear in counseling clients across a range of markets, including life sciences, healthcare technology, cybersecurity, cloud, internet infrastructure, fintech, insurtech, data analytics, autonomous vehicles, artificial intelligence and machine learning, defense and govtech, blockchain, and conventional, clean and alternative energy.

Cases & Deals

June 11, 2025

King & Spalding Advised ThreatQuotient in Its Acquisition by Securonix

March 26, 2025

Heartflow Completes Convertible Notes Financing

February 20, 2025

SmartSuite Holdings Secures \$13 Million Series A Funding

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Insights

ARTICLE

May 26, 2025

Innovating finance: How fintech is reshaping MENA

THOUGHT LEADERSHIP

February 18, 2025

2025 M&A Outlook: Market Shake-Ups and Dealmaking Opportunities

CLIENT ALERT

February 14, 2025

Establishing a Regulated Financial Institution in Saudi Arabia: Key Considerations for Capital Market Institutions

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Events

SPEAKING ENGAGEMENT

March 4, 2025

Daniel Kahan to Speak at the 2025 Florida Venture Capital Conference

SPEAKING ENGAGEMENT

September 20, 2024

Tom Hawk to Speak at Samford University Cumberland School of Law's annual healthcare CLE

SPEAKING ENGAGEMENT

June 14, 2024

Hillyer Jennings and Amanda Fine to Speak at the Russell Innovation Center for Entrepreneurs (RICE) Startup Checkup

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Market

LEGAL 500 2024

Recognized as a leading firm for Corporate/M&A

CHAMBERS USA 2025

Named a "Go-To" law firm for leading technology companies by ALM

AMERICAN LAWYER MEDIA

"The practice has a deep understanding of the needs of an early stage start-up."

CLIENT QUOTE, LEGAL 500 US 2024

"Their depth of experience puts clients at ease in any complex situation."

CLIENT QUOTE, STARTUPS & EMERGING COMPANIES, CHAMBERS USA 2025

"They have an extremely experienced team that has seen just about everything a startup team can, from founding a company to getting it funded, to going public and to M&A."

CLIENT QUOTE, STARTUPS & EMERGING COMPANIES, CHAMBERS USA 2025

"They approach complex matters with a practical, inquisitive and curious mindset. They understand our core values and how to consider these when making decisions."

CLIENT QUOTE,

News

IN THE NEWS

June 13, 2025

Thomas Knox, Drew Pollekoff, Eric Nyman, Michael Hays, Zev Beeber, Sophia Luckeneder, John Kleinjan, Emily Manns, Jonathan Talansky, Sue Moon, Jesse Pauker, Myrna Salinas Baumann, Bob Neufeld, Matthew Sandiford, Steve Cave and Mark Villapando advise ThreatQuotient in its acquisition by Securonix

IN THE NEWS

March 26, 2025

Kevin Manz, Tim FitzSimons, Meredith O'Leary, John Sweet, Scott Petty, Jerome Hughes and Nick Mattone counsel HCM II Acquisition Corp. on its \$925M SPAC merger with Terrestrial Energy

IN THE NEWS

February 28, 2025

Kevin Manz represents Fifth Era's underwriter in connection with Fifth Era Acquisition Corp.'s \$200 million SPAC raising

[VIEW ALL](#)

STARTUPS & EMERGING
COMPANIES, CHAMBERS
USA 2025
